2019 Construction Outlook Survey Results
New York Results

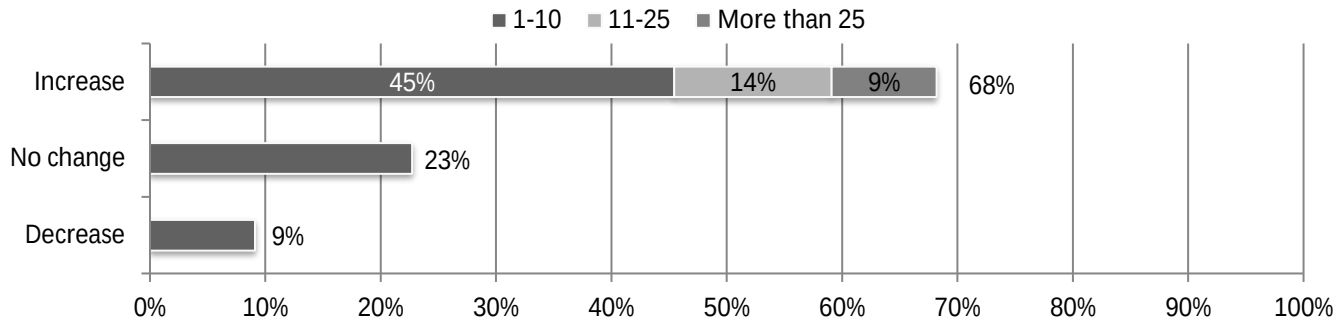
Total Responses: 30. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

1. Compared to 2018, do you expect the available dollar volume of projects you compete for in 2019 to be (answer for all market areas in which your business operates):

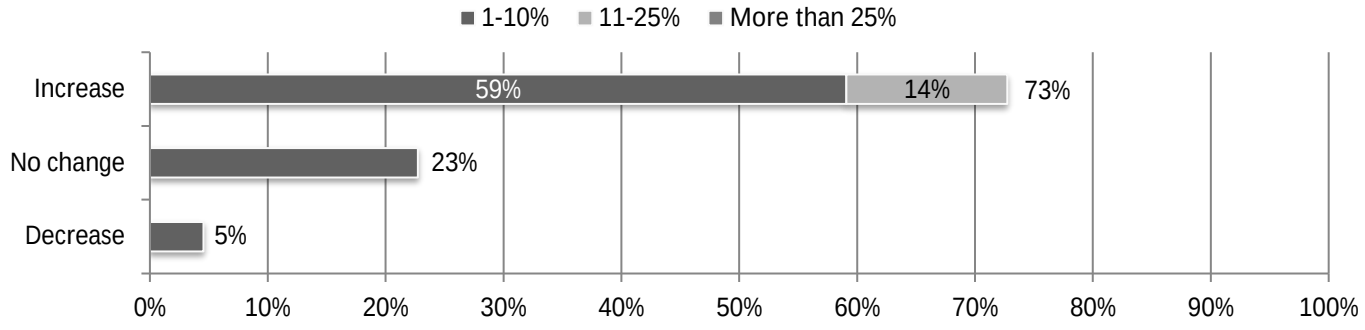
Public Building	36%	0%	64%	36%
Private Office	23%	8%	69%	15%
Highway	33%	20%	47%	13%
Transportation (e.g., transit, rail, airport)	25%	13%	63%	13%
Federal (e.g., VA, GSA, USACE, NAVFAC)	18%	6%	76%	12%
Retail, Warehouse, Lodging	21%	14%	64%	7%
Water/Sewer	21%	14%	64%	7%
Manufacturing	21%	21%	57%	0%
Power				

21% 0(1092)8E0 .34 Tm[7%)]TJ%
**Net equals difference between number of "Higher" and "Lower" responses as percent of total.*

2. What numerical change do you expect in your headcount in 2019?



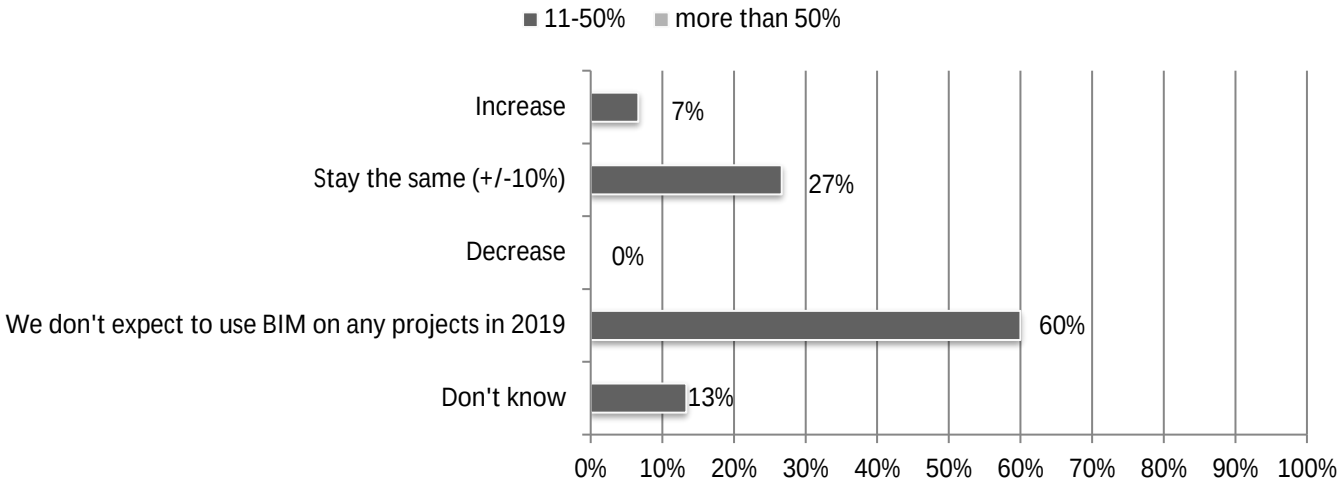
3. What percentage change do you expect in your headcount in 2019?



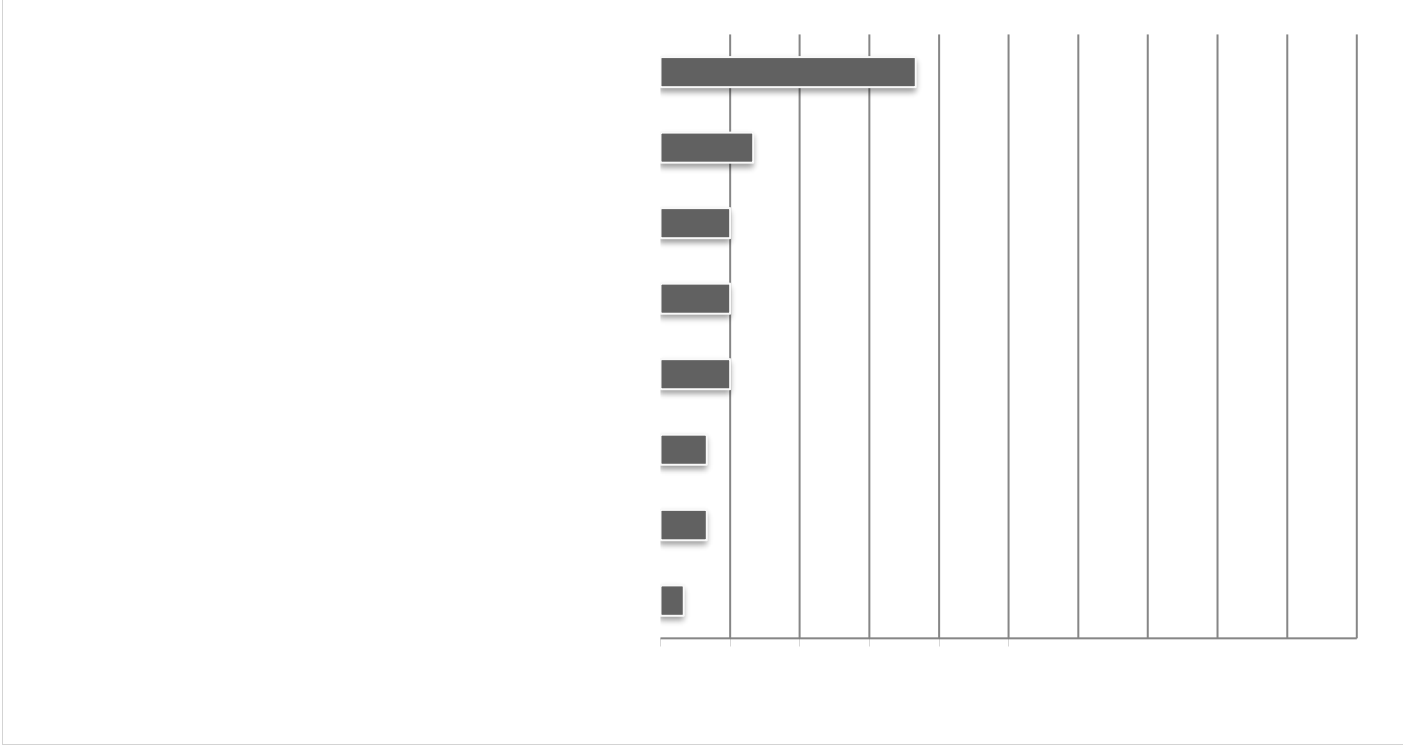
10. Which of the following issues is the biggest concern to your firm?

11.

12. What change do you expect in 2019 in the number of your firm's projects that involve Building Information Modeling (BIM)?

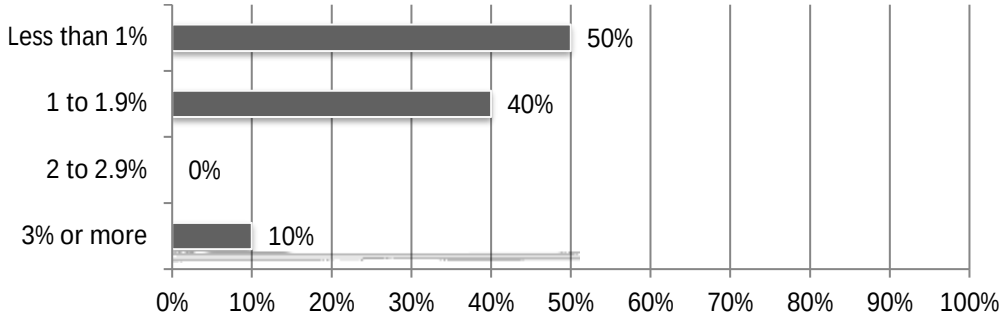


13. What is your firm using BIM for? (mark all that apply)

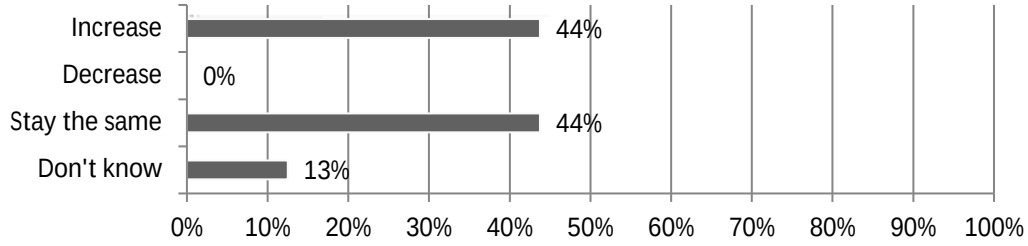


14. Does your firm utilize lean construction principles on its projects and/or in its operation?

18. Approximately what percent of your firm's gross annual revenue is spent on IT?



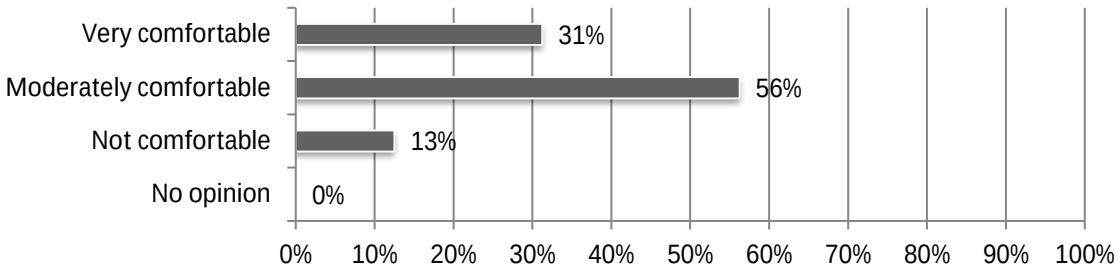
19. Compared to 2018, how will your firm's 2018 investment in IT change?



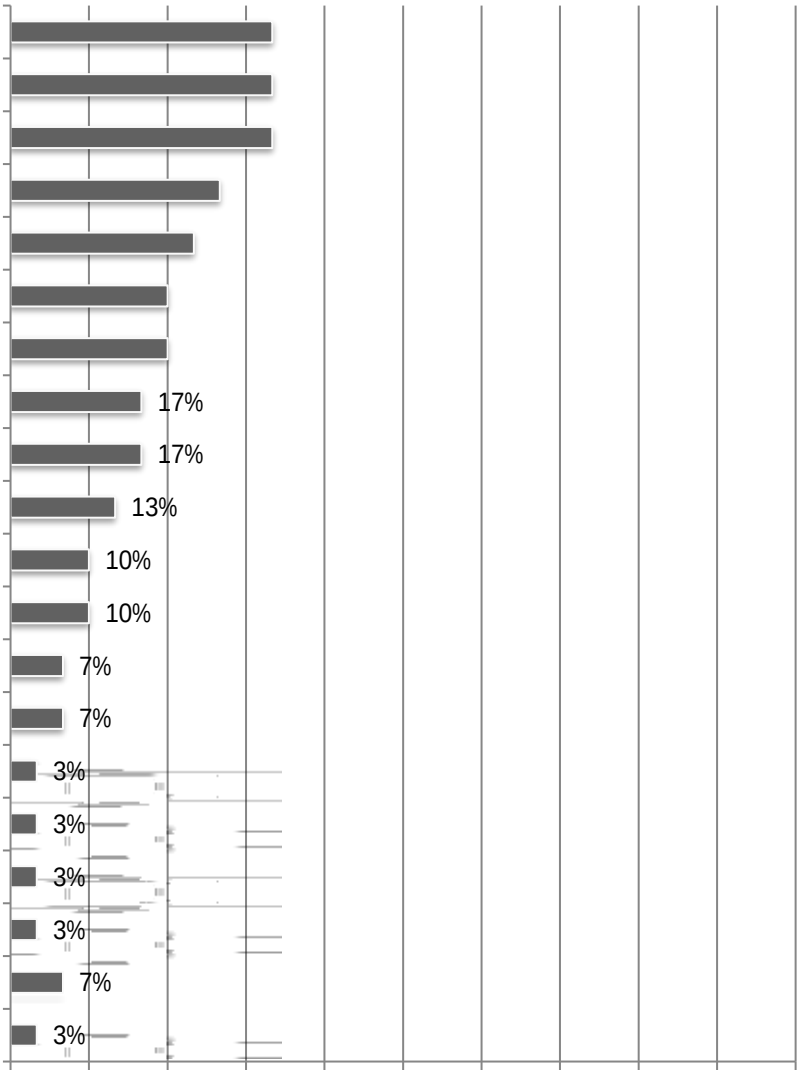
20. Compared to 2018, how will your firm's 2019 investment in the following technologies change? (mark all that apply)

Document management software	43%	57%	0%	0%
Project management software	38%	63%	0%	0%
Estimating software	31%	69%	0%	0%
Fleet tracking/management software	29%	71%	0%	0%
Project collaboration software	29%	64%	0%	7%
Client relationship management (CRM) software	21%	64%	0%	14%
Accounting software	19%	75%	0%	6%
Prequalification software	15%			

21. How comfortable is your firm with moving its data to the cloud?

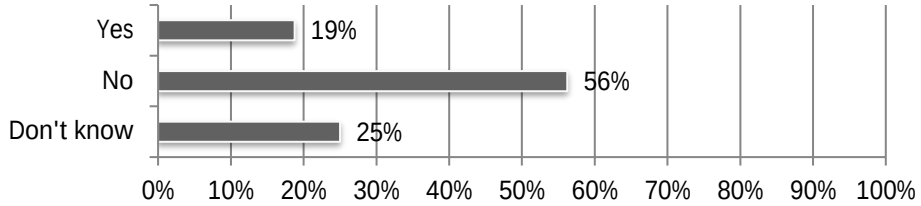


22. How does your firm plan to use mobile software technology? (mark all that apply)

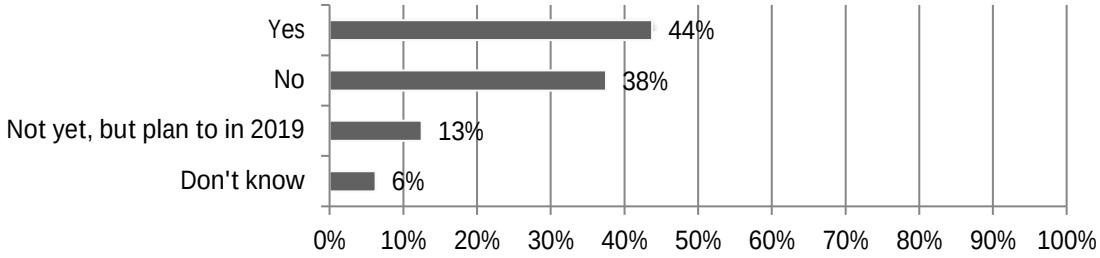


23. Which of the following cloud service models does your firm plan to use? (mark all that apply)

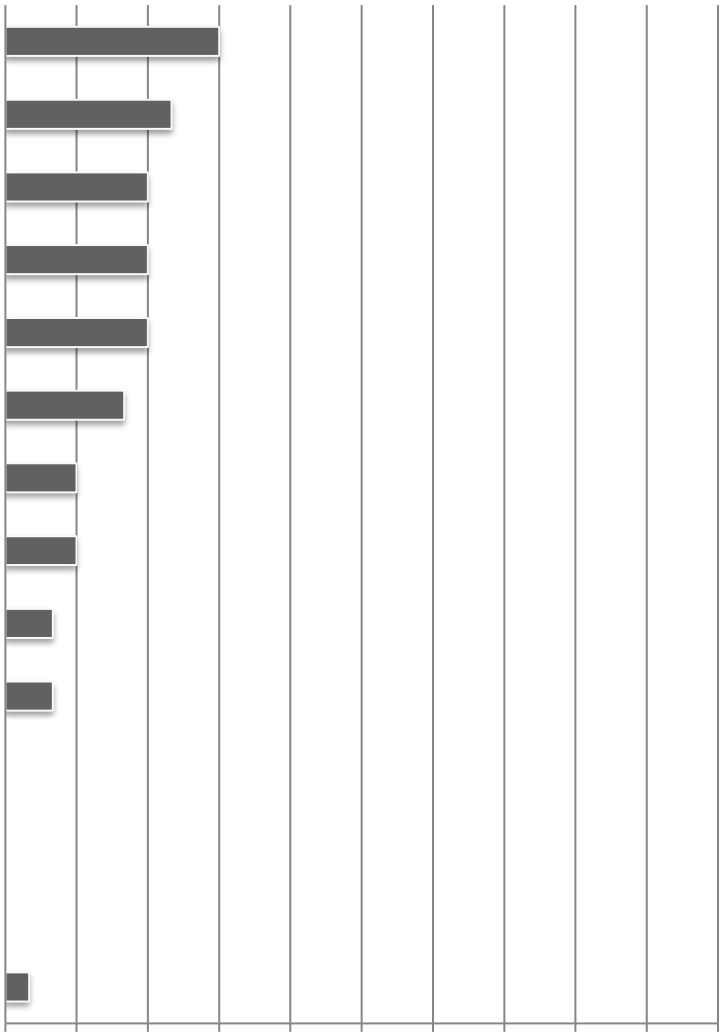
24. Does your firm currently have a mobile security plan in place?



25. Does your firm currently have a formal IT plan that support your business objectives?



26. What are your firm's biggest IT challenges? (mark all that apply)



27. What best describes your firm:

28. When you self-