



2023 Construction Outlook Ohio Survey Results

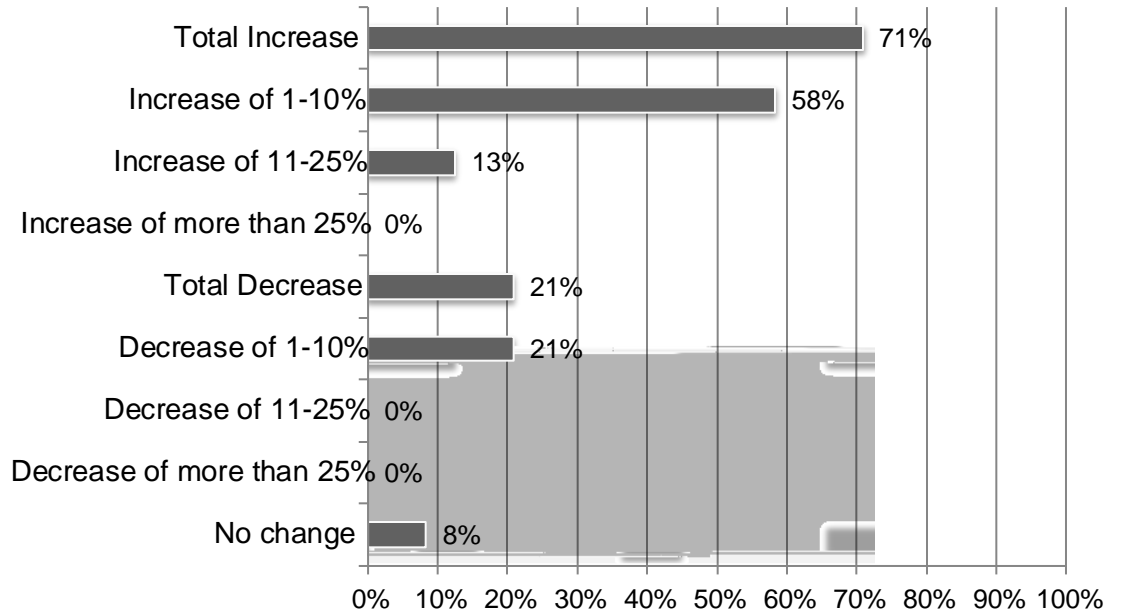
Total Responses: 24 Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

1. Compared to 2022, do you expect the available dollar value of projects you compete for in 2023 to be higher/lower/about the same? (answer for all market areas in which your business operates)
Responses: 24

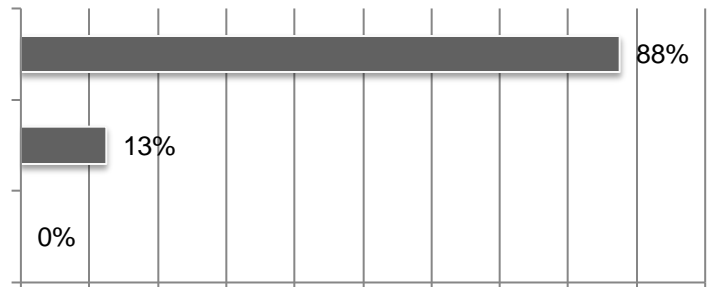
Market	Higher	Lower	Same	Net*	US Net
Water/Sewer	76%	6%	18%	71%	38%
Bridge/Highway	71%	6%	24%	65%	42%
Transportation (e.g., transit, rail, airport)	65%	6%	29%	59%	42%
Power	50%	6%	44%	44%	28%
Data Center	40%	13%	47%	27%	12%
Other	25%	0%	75%	25%	10%
Warehouse	27%	20%	53%	7%	10%
Public Building	26%	21%	53%	5%	23%
Federal (e.g., VA, GSA, USACE, NAVFAC)	24%	24%	53%	0%	37%
Hospital	20%	20%	60%	0%	23%
Other Healthcare	15%	20%	65%	-5%	28%
Manufacturing	32%	42%	26%	-11%	14%
Lodging	18%	35%	47%	-18%	-4%
Higher Education	14%	33%	52%	-19%	16%
K-12 School	20%	40%	40%	-20%	16%
Multifamily Residential	19%	50%	31%	-31%	1%
Retail	13%	44%	44%	-31%	-22%
Private Office	15%	55%	30%	-40%	-21%

*Net equals difference between number of "Higher" and "Lower" responses as percent of total.

2. What percent change do you expect in your headcount in 2023? Responses 24



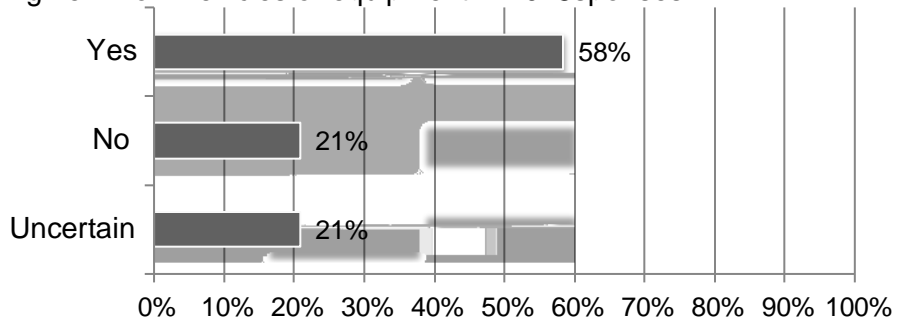
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses 24



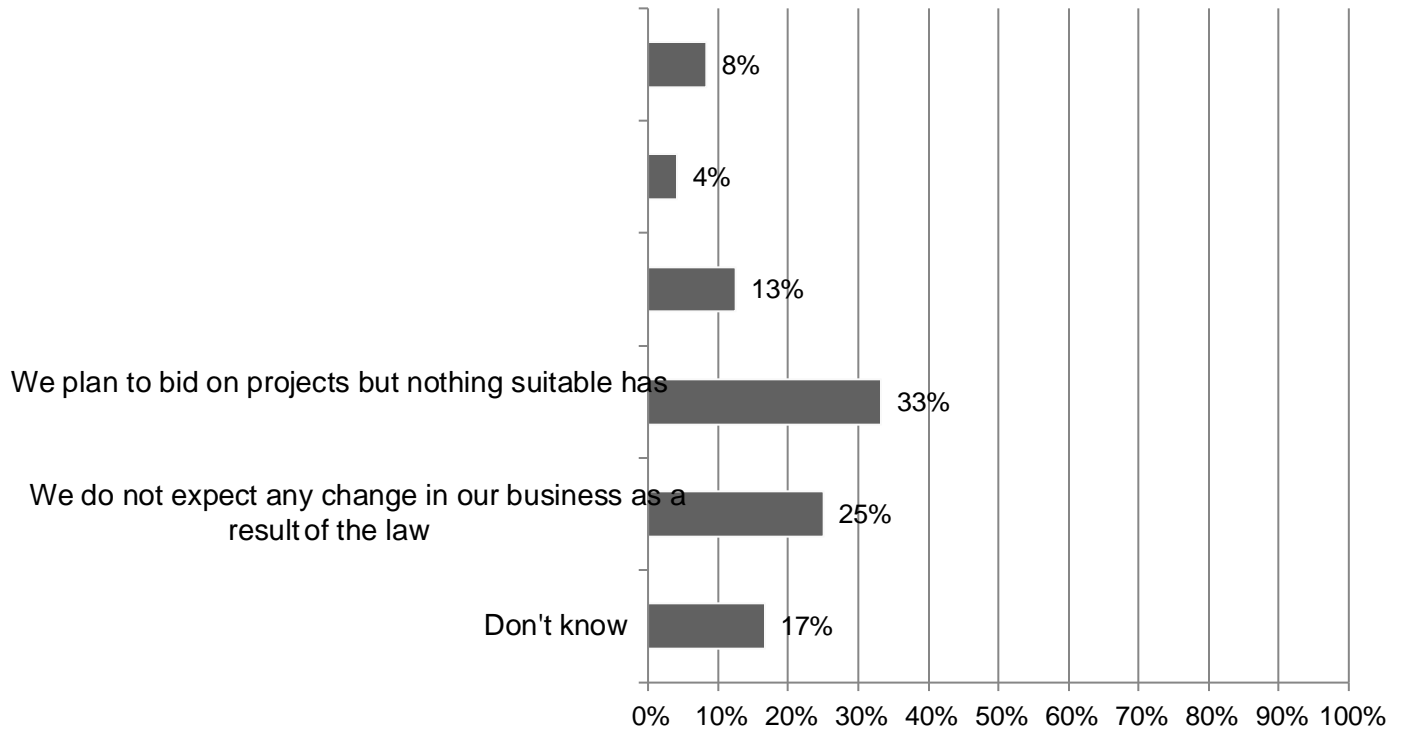
4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses 24

5.

7. Do you anticipate purchasing/leasing new work vehicles or equipment in 2023? Responses: 24

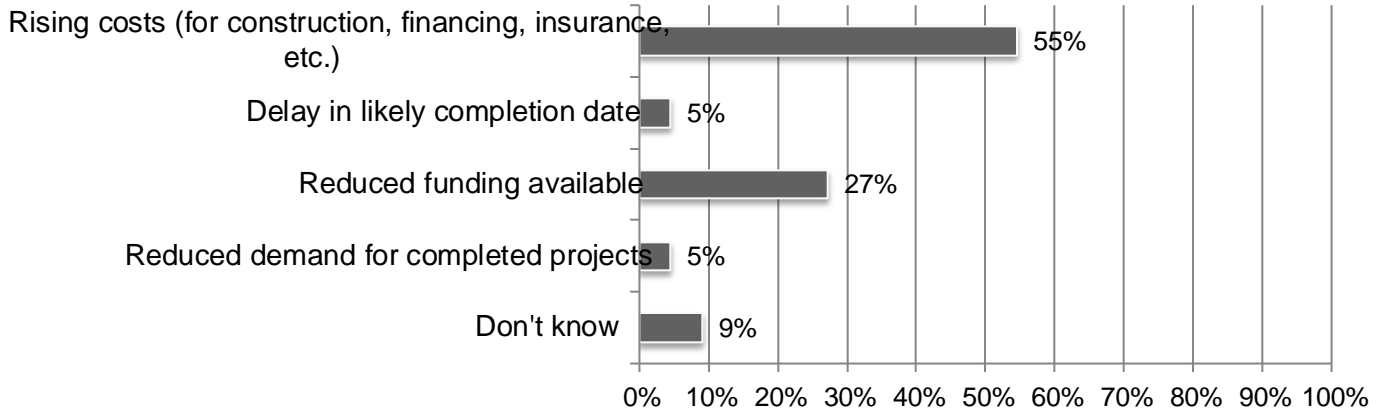


8. What difference, if any, has the Infrastructure Investment and Jobs Act of 2021 (the "Bipartisan Infrastructure Law") made to your business? Responses: 24

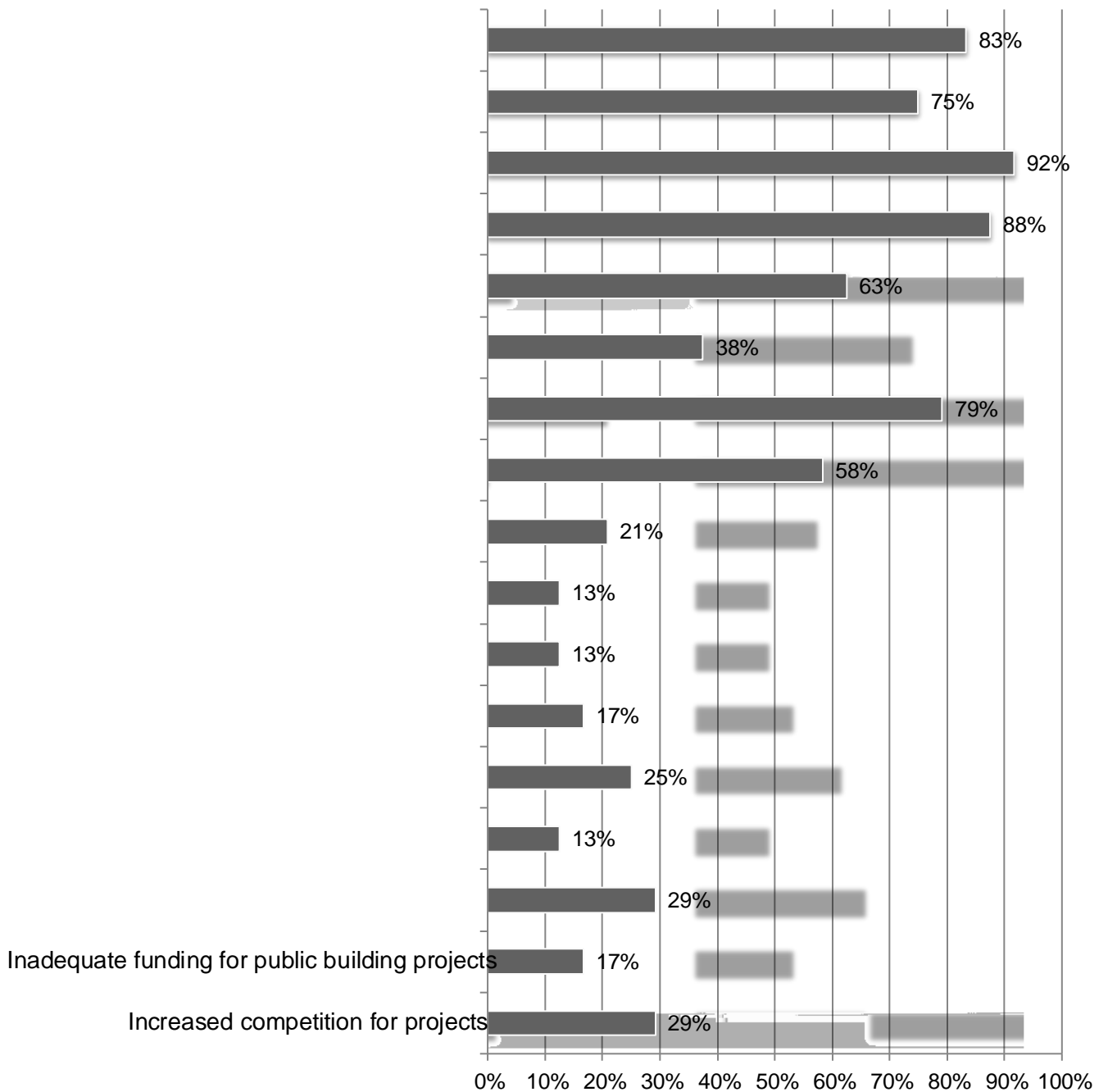


9. Did an owner postpone or cancel any projects that were scheduled to start in 2022 or 2023? (mark all that apply) Responses: 24

10. If projects were postponed or canceled, what was the main reason? Responses: 22



11. What are your biggest concerns for 2023? (mark all that apply) Responses: 24



12. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses23

13. Compared to 2022, will your firm's 2023 investment in the following technologies change? (mark all that apply) Responses22

	Increase	Decrease	No change
Project management software	38%	0%	62%
Tool/asset management/tracking	38%	5%	57%
Document management software	33%	5%	62%
Accounting software	32%	5%	64%
Estimating software	32%	5%	64%
Fleet tracking/management software	30%	5%	65%
Payroll software	29%	5%	67%

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17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)
Responses: 23

18. What best describes your firm Responses: 24

19.

20. Estimate the total dollar amount of work your firm performed in 2022 Responses 24

21.